

CAPABILITY STATEMENT

TOP END RACE

Refrigeration, Air Conditioning, Electrical, Building,
Security and Technologies.



WELCOME TO OUR COMPANY

Top End Refrigeration, Air Conditioning and Electrical (RACE) was founded in May 2005 when the Directors Matthew Kelly and Andrew Armstrong, identified an opportunity in the market for reliable, efficient and professional air-conditioning and electrical services. RACE was the product of their vision to deliver outstanding electrical and mechanical (HVAC) services to the Northern Territory.



ABOUT OUR COMPANY

Andy had worked in the Northern Territory for several years prior to being joined by Matt and starting RACE. The Directors extensive experience, knowledge and understanding of the local business environment of the Northern Territory laid the strong foundation for RACE and has been the key to their success.

They started the business from a small workshop in Berrimah, Northern Territory, with a small team of 10 staff, and in the past 15 years, RACE has grown from strength to strength and currently employs over 50 permanent Darwin based employees.

As time has gone on RACE have been drawn further into more technical projects due to advances in Traffic Monitoring Systems, Monitoring of Public Places by CCTV, Environmental Monitoring, Smart Parking and numerous other energy, communication and data management projects. As a result of this early in 2020 Matt and Andy saw a need to provide high level technology services to its clients. TRACE TECHNOLOGIES (TRACE) provides complete integration capabilities, with highly skilled staff in Networking, Fibre, Data, Security, CCTV, wireless and Fire. This, in combination with RACE capabilities provides complete turnkey solutions for projects and maintenance works.

RACE is a true Northern Territory business, committed to creating local employment and developing local capability. This commitment is demonstrated by RACE's support of trade qualifications of over 40 young Territorians to date.

RACE Management and Staff have a strong community spirit and as such take part in and sponsor many local sporting events, clubs and charities. RACE is committed to serving and supporting the Northern Territory community that sustains and supports them.



MATT KELLY



ANDY ARMSTRONG

ABOUT **OUR MISSION**

We strive to deliver to our customers the most efficient and timely service in our specialized fields whilst maintaining value, integrity and safety.

ABOUT **OUR VISION**

QUALITY | KNOWLEDGE | PERFORMANCE

To be the Northern Territory's most customer-centric company, delivering superior quality service through utilization of polished trade skills and contemporary technology.

ABOUT OUR TEAM

Our Company structure is the set of policies and practices that organize how our company functions on a daily basis. Our structure ensures that decision making processes are clearly defined and documented, but also entails enforcement strategies that can be used to ensure compliance with those documents.



Jason Kleefsman



Danny Stevens



Dallas Urquhart



Thomas Carew



Jess Le Brink



Wan Jin Lim



Dylan Ferreira

ABOUT OUR CAPABILITIES & EXPERIENCE

The RACE group has experienced management and skilled technicians, qualified in many areas of electrical, data and communications, air-conditioning, refrigeration, civil trades and building works. Due to this diversity, we can provide our customers with professional services and support in a wide range of areas, both in construction, maintenance and project works.

Business

- 20 years of industry experience
- 24-hour, 7 day on-call service for emergencies
- Experienced technical management and staff
- Real time job management systems which provide clients with up to date readily available information regarding works undertaken

Electrical

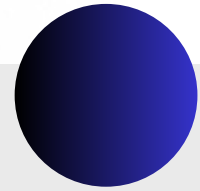
- Powerwater Corporation Accredited for overhead and underground installation and maintenance
- Electrical Contractors Licence C2065

HVAC

- Daikin Super Dealer and Service Agent
- Mitsubishi Dealer
- Our staff are equipped with Arctick licences, OCHRE Cards, High Risk Licences and first aid
- Arctic Licence AU02500

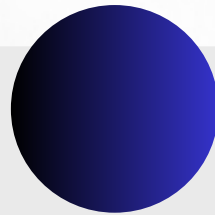
ABOUT OUR SERVICES

Our team of qualified trades staff provide our clients with on time proficient service for a multitude of works. We pride ourselves on providing quality workmanship, backed by professional knowledge and on time performance to help with a range of tasks including after hours, maintenance, reactive and commercial works.



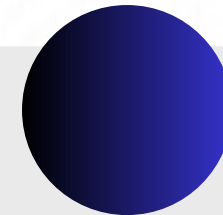
ELECTRICAL

- Manufacturing plant maintenance
- Commercial and Mechanical Switchboard maintenance
- Commercial PVC Solar Systems
- Exit and Emergency lighting
- Temporary or Event Light and power
- Display lighting
- VMS Signage
- Building lighting
- Road, Street and Car Park Lighting
- Traffic Signal maintenance and installation
- Power Generation maintenance including HV
- Electrical and Electronic Control System Fault Finding and Repair
- General Electrical Maintenance – Commercial and Industrial
- Test Tagging
- Thermal Imaging
- Generator maintenance
- Hazardous areas
- Oil and Gas preservative maintenance
- LV & HV Cable Inspection, joining and repair



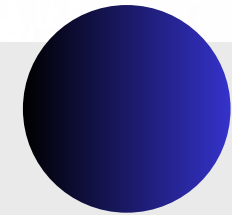
HVAC

- Commercial Air conditioning including split, packaged and ducted units for Schools, Office Buildings, Hospitality Venues, Laboratories, Indoor Sporting Facilities
- Commercial refrigeration including cool rooms, freezer rooms and ice machines
- Domestic Air conditioning including housing developments, retirement villages, apartment blocks and developments
- General refrigeration maintenance and repairs
- General air conditioning maintenance and repairs
- Cool room and freezer room maintenance and repairs
- Chilled water maintenance
- Ice machine repairs and service



BUILDING

- Commercial building
- Domestic building
- Government Projects
- Defence Projects
- New fit outs
- Carpentry
- Concreting
- Complete project management of new and existing refurbishments



SECURITY & TECHNOLOGIES

- Server racks and communication systems for offices and domestic use
- Data systems
- Audio systems
- CCTV, security systems
- Fibre Optic and structured cabling installers
- Phone & Data Points, accredited for CAT6 installation & Testing
- Full Security and system integration including access control, alarm systems and monitoring

ABOUT OUR CLIENTS

As a long standing Territorian owned business we have a number of diverse clients;



COMMERCIAL

- Sitzler
- Ventia - Defence
Base maintenance NT
wide
- Darwin Port
Corporation
- Inpex
- Halikos Group
- Asco
- Monadelphous
- Shell Prelude
- Ray White
Commercial
- North Commercial
- BMD
- Allan King & Sons
- Ostoic
- Territoria Civil



EDUCATION & COMMUNITY

- NT Christian Schools
- Haileybury Rendell
- Essington
International
- Holy Spirit
- Sacred Heart
- Batchelor Institute
- St Mary's Catholic
Primary School
- Catholic Education
NT
- Sikh Temple Assoc
- Outback Stores



DEFENCE

- Australian Defence
Force



HEALTH

- Regis Aged Care
- Southern Cross Aged
Care
- Arafura Medical



GOVERNMENT/ LOCAL COUNCILS

- NTG
- City of Darwin
- City of Palmerston
- Litchfield Council
- Daly Regional Council
- NAAJA



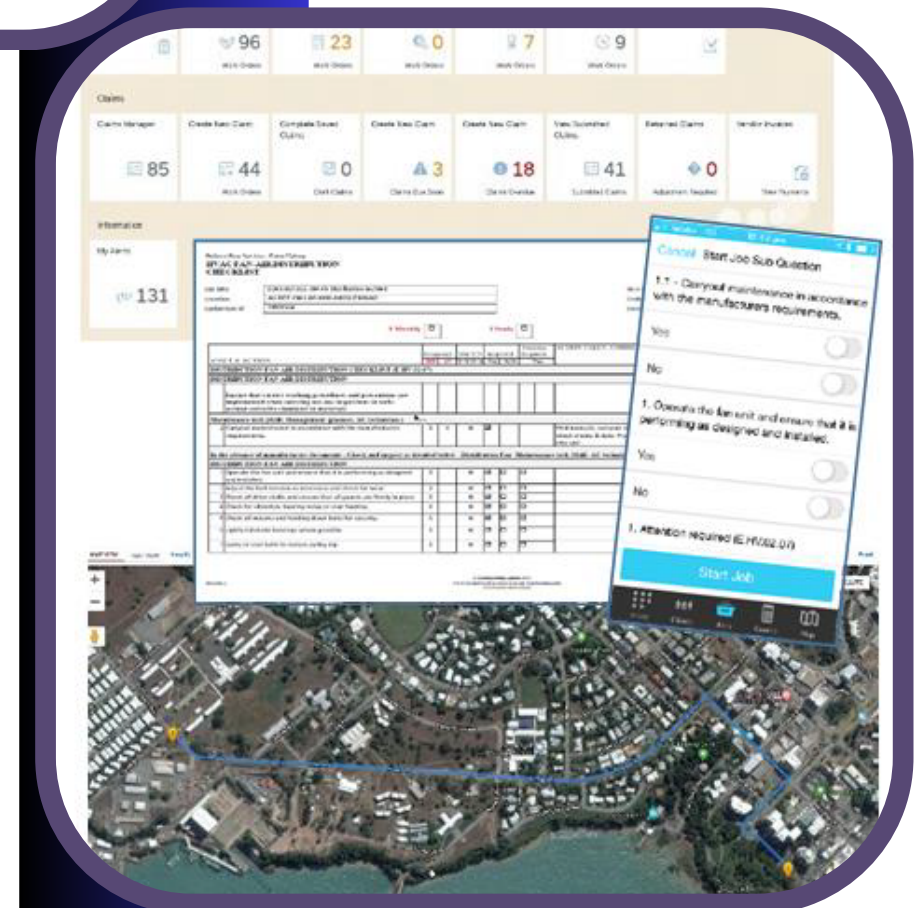
CLUBS & HOTELS

- Coolalinga Tavern
- Berry Springs Tavern
- Hidden Valley Tavern
- Virginia Tavern
- Hotel Darwin
- Palms City Resort
- Rydges Group
- Mercure Darwin
Airport
- Novotel Darwin
Airport

ABOUT OUR SYSTEMS

VERIZON Reveal - Data Management & **SimPro** our Solutions for productivity and utilization.

- **Fleet tracking and management** - Real time activity and current status of all vehicles, workers and mobile equipment no matter where they are.
- **Field service and scheduling** - Up to the minute job progress, rapid dispatch, integrated mobile forms and work order scheduling.
- **Better awareness** - Knowing our fixed and variable costs, along with available resources and job requirements, we schedule and assign jobs to the correct field staff at the correct time.
- **Fast reporting** - Paper forms turned into electronic documents that can be completed on the go. Automated reporting can save time and give you quicker access to data.
- **Integration** - Able to merge data from different systems into one program for quick distribution of work orders.
- **Work optimization** - Planning resources for scheduling of works and optimizing route costs.



ABOUT OUR COMMITMENTS TO INDIGENOUS EMPLOYMENT AND TRAINING



Top End RACE is committed to providing employment to local and Indigenous candidates. We engage with a number of Territorian businesses to ensure suitable applicants are recruited for all positions available. We currently have a workforce that consists of over 10% Indigenous employees and we are continuing to strive to offer further opportunities to the Indigenous workforce. We currently partner with locally owned Indigenous businesses wherever possible.

We are committed to providing on the job training to our Apprentices and strive to ensure they have sufficient resources to complete their qualifications whilst being supported every step of the way. We currently employ 14 apprentices completing Certificate 3 qualifications. From 2020 till present our staff have completed over 5500 hours of training.

OUR CONTACT INFORMATION



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OFFICE HOURS

8AM - 4PM
Monday - Friday

AVAILABLE 24/7 FOR
EMERGENCIES

